

# The Messenger.

## A COMPARISON

New England is moved. The great business revival has not materialized "up there." The organs of the republicans, helped by democratic tooters, turned their cranks and played lustily "Prosperity is here." But alas! "the best laid plans of men and mice gang aft agley." There is trouble with the cotton lords. Prices are low, sales are slow, over-production is ruinous, the south is in the way. What must be done? The answer comes—shortening of time, cutting of wages. For twenty years this writer has been urging the superior advantages of the south over the north in cotton manufacturing. There is not one argument used, not one point made now in the public prints as to those advantages that we can not show to have been used by us in editorials since 1876, with an intolerable iteration. When such economic lunatics as Edward Atkinson were prodding the south and steadfastly denying its great advantages over the north in cotton milling, southern dailies were urging those advantages and proving them to be a reality. Now, none is so blind in New England as not to see and to realize the truth of all that was urged. If there be one doubter left it is probably that over-rated, dogmatic humbug, Boston's Atkinson.

You can not open a northern daily now scarcely that you do not find something about the advantage possessed by the south, and the troubles now upon New England cotton men. New Englanders now "confess the corn," yield supremacy, throw up the sponge, and cry for mercy. They see it at last that boastful, rich, interprising, dominating New England is but a second power. They have been weighed and found wanting. Ichabod is written on the walls of the cotton mills. The Arkwright Club, of Boston, held a meeting quite lately to consider the situation. A report as to the south's competition was made and adopted. It is very long, but it is a surrender. It is no doubt intended to affect home legislation. But it is too late to prevent the south from forging ahead and to get more and more in the lead. The time is not a decade ahead when the south's output in its mills will rival those of New England in all particulars—in production, in quality of goods, in size of mills, etc. We make a few suggestive extracts from the report of the Arkwright Club. The committee had visited the south and inspected for themselves. They say, and we think what is said is not only informing "up there," but encouraging down here. Read:

"Our principal point of observation was at Charlotte, N. C., which is the centre of the manufacturing interests of the piedmont section. It has extensive supply stores, a good machine shop and several mill engineers' offices, each with its force of draughtmen, ready at the shortest possible notice to furnish complete plans for a modern cotton mill of the most approved construction, and to close a contract for a complete equipment of machinery. \* \* \* Up to within a recent period nearly all the mills built in the south were arranged to make three and four yard sheetings; but within the last three or four years the tendency has been to put new mills on yarns as fine as No. 40. The southerner finds that, with the advantages he possesses he can make these goods at a cost which will allow him to undersell our mills, and still leave him a margin of profit which is sufficient to induce the investment of capital. \* \* \* In our opinion the cheap labor, long hours and freedom from legislative interference are the chief advantages, and the others are unimportant and of doubtful value. \* \* \* There is a decided opposition on the part of manufacturers in the south to any restrictive labor legislation whatever, and the alertness with which they combine to oppose and discourage it is worthy of attention. \* \* \* The mills we visited are among the largest and best managed in the south. Without exception the executive officers whom we met are native southerners. They are men well qualified by education and experience and are putting into their work an earnestness and close application to business that will go far toward insuring success. \* \* \*

We obtained prices for labor in several mills, and feel that we are making a conservative statement in saying that there is a difference between the prices paid there and in Massachusetts of at least 40 per cent. \* \* \* In one of the newest and best arranged northern mills the same number of spindles of each kind is run the same length of time for \$35.84, a price 24 per cent more than in the southern mill. In another northern mill, not so well arranged and older, the same work costs \$42.29, which is 63 per cent more than in the southern mill. \* \* \*

In regard to the amount of cloth produced per spindle and per loom, we find the first class, well managed southern mill compared favorably with similar mills here. The total cost of labor in several well run mills was found to be under 4 cents per pound. We do not know of any mill in Massachusetts making similar goods in which the cost is less than 6 cents, or 50 per cent more than this."

This is an unusually long extract from the Messenger, but it is highly interesting and stimulating. The wise, the prudent, the practical thing for New England capitalists is to do what the south has so well and so long understood—bring the factories to the cotton fields. Say what the manufacturers in New England may to the contrary, the south has much advantage in the long run in having its mills in close proximity to the field of production. Transportation a thousand or fifteen hundred miles counts up as the years roll by.

One Minute Cough Cure cures quickly. That's what you want. R. R. Bellamy.

## THE MONUMENT TO VANCE

The people of Buncombe have shown real appreciation and admiration, as well as state pride, in undertaking to erect a suitable monument to one of the greatest of North Carolinians as the most popular—ex-Governor and ex-Senator Zebulon Baird Vance. The laying of the cornerstone at Asheville on the 22nd inst., with proper ceremonies. Strange to say, the address was delivered by a clergyman of the north, a stranger to our people. Did he know personally the illustrious North Carolinian? We would have supposed that some life-time friend and native North Carolinian would have been chosen to perform such an office. But there may be pressing reasons and circumstances of which we are not informed, that led to the selection of Rev. Dr. Swope, instead of one who had a clear knowledge of the qualities and virtues and services of the great commoner. The Messenger is indeed gratified that the monument is to be reared. It will be imposing and fitting. It is to be of granite, and we hope the granite of North Carolina. May it long stand an incentive to youth and a memorial of one who was as faithful and true to his native North Carolina, under whose soil his perishable remains repose until the final awakening, as the needle of the mariner is faithful to the pole. It is a good thing for any people to have memorials commemorative of greatness, whether in tented field or civic life. The noble Vance won his fame in the former in executive office, in the fiery days of war, in great services rendered to his trusting and admiring fellow countrymen through a period of more than thirty years. He never failed North Carolina in the most critical period, and was true to his own high manhood alike in defeat as in triumph. We knew him well. He had many and singular gifts, and he never flashed in the pan under any crisis of fate when brave hearts and strong arms were needed. It is well surely to honor such a man, quite human under some aspects, but a true, virile, veracious, noble man at bottom, under whatsoever test he might be subjected to. He had great sympathies as well as true courage. He might have said of himself with truth—

"Write me, then, As one who loves his fellow man."

The brave heart is still. The strong bow is un bent. The tongue of eloquence and power is silent. The strong beam is broken. The wise man is forever gone. Who comes to take his place, either in the hearts or in the councils of his people?

"Ah, who shall lift the magic wand of power, And the lost clue regain? The unfinished window in Aladdin's tower Unfinished must remain."

What is the prospect of the once talked of monument for Vance at Raleigh? How appropriate and appreciative it would be for a statue of him to be placed at the west front of the simple, but striking, capital facing the section of the state in which he was born and where he is buried.

## HOME FOLKS.

The insane asylums of the state are crowded with unfortunate inmates. Great as is the number now we suppose that hundreds remain in the counties as yet uncared for. For the people of a state to be heavily burdened by criminals is an affliction and a curse, but to provide for the maintenance and treatment of the sorely smitten of God is a virtue and should be a pleasure. What a relief to the tax-burdened it would be if there were no murderers, no burglars, no rogues, no incendiaries, to be tried, convicted, punished sometimes, and pardoned. It would be a great saving to the state. The court houses and magistrates' courts would be empty for the most part. But, then, what would become of the multitudinous lawyers?

The Washington Messenger copies from our Raleigh letter to correct an error in regard to the flag of the Fourth Regiment. It says, and we most willingly copy, for Captain David M. Carter, afterwards Colonel, was a close friend of this writer. We were in the same class for two years at Lovejoy's Raleigh Military Academy in 1845-46, and afterwards at the University of North Carolina. We hold him and the late Colonel Edward Graham Haywood, to have had the highest, most capacious minds of any students with whom we were at school. Both were in the same class at Lovejoy's. General Junius Daniel was also in the class. Our Washington contemporary says:

"The flag was presented by the ladies of Washington to Company E, (Captain Carter), and was by them carried very highly—so much so that it was secreted in a knapsack in the baggage train; it was never placed on a staff, nor never used in battle. The flag was not captured at the battle of Sharpsburg but was taken the day before at South Mountain with the rest of the baggage, the property of Company E. Messrs. W. L. Powell and Thomas H. O'Merry, members of Company E, gave us the above facts. We trust the papers of the state will correct the statement. Neither was the regimental flag captured at Sharpsburg."

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Restore full, regular action of the bowels, do not irritate or inflame, but leave all the delicate digestive organs in perfect condition. Try them. 25 cents. Prepared only by C. I. Hood & Co., Lowell, Mass.

## A WILMINGTON KLONDYKE

\$110,000 TO \$15,000 WORTH OF LETTUCE IN SIGHT

The Model Sansouci Truck Farm of Messrs. J. F. Garrett & Co., Their Fertilizer Mill and Other Business—A Concern That Did \$120,000 Worth of Business Last Year—A Larger Business in Prospect for This Season

In company with Mr. E. C. Stevens, the clever representative of Messrs. E. B. Redfield & Co., of Philadelphia, Mr. W. F. English, of Mt. Olive, and the Rev. J. L. Egbert, of Springfield, Mass., a representative of The Messenger took a drive yesterday afternoon to the fine Sansouci truck farm of Messrs. J. F. Garrett & Co., two miles from the city, on the Holly Shelter road.

The plantation consists of 290 acres of land situated on Smith's Creek, and it has water communication with the city by way of the creek and the North East river. The creek flows on the southwest side of the plantation, and there is a wharf that can be reached by steamers drawing from ten to twelve feet of water. Large quantities of material for the plantation, and the products of the place are transported on steamers and flats, and to the visitor it is quite apparent that the plantation is most happily and advantageously situated.

The land on the place is a sandy loam with a fine clay subsoil, and it is capable of very high cultivation. It is peculiarly adapted to truck growing, and Messrs. Garrett & Co. have here what is one of the largest and most successful truck farms in the state. We saw the canvas yesterday seven acres of lettuce beds and it was a sight worth seeing. In all there are 55 beds, from 100 to 180 yards long, and they are a perfect picture with the lettuce plants covering every inch of space between the frames of the beds. The plants are looking fine and are in all sizes to meet the requirements of the markets at different times, running through the season, which ends about the 15th of April or the 1st of May. The lettuce in numbers of the beds are now heading, and Messrs. Garrett & Co. have been shipping daily for several weeks. Next week they expect to commence moving lettuce to the northern markets by the railroad, and numerous brokers have their eyes on the crop, with a view to handling it. Philadelphia is a large market for it, and the popular houses of Messrs. Redfield & Co. handle large shipments from one end of the season to the other. The lettuce grown by Messrs. Garrett & Co. is celebrated in the northern markets, and they have the reputation of being the most successful growers in the south.

Besides the lettuce crop, Messrs. Garrett & Co. have already set out and are planting thousands of cabbage plants that are now in very fine condition. They also have some magnificent beds of beets and will set the plants out about the 1st of February, so that they will come into market about the 1st of May. In addition to the crops already mentioned, Messrs. Garrett & Co. make a specialty of Irish potatoes, and they have also scored a fine success in this line.

Last season Messrs. Garrett & Co. marketed \$10,000 worth of truck, and with fair prices, the crop this year will nearly double in value. If the prices hold up there will be a mint of money in the lettuce crop alone. To give some idea of the value of this crop, Messrs. Garrett & Co. last year netted \$2,100 on one acre of lettuce, so that we see we have a veritable Klondyke right here in the suburbs of Wilmington, with its most delightful climate instead of the frozen regions of the golden fleece.

We should not forget to mention that a magnificent crop of crab grass comes out all over the cultivated area from which the crops have been taken, and Messrs. Garrett & Co. turn it to valuable account in the shape of hay. We saw them this fall mowing their hay with a two-horse mowing machine, and we learn from Mr. Garrett that their crop of hay this season amounted to 5,000 bales at the lowest estimate. Enough hay is made to supply all the stock on the place, including a hundred or more of cattle from one year to another, and there is hay to sell. Later on, after supplying his own needs, Mr. Garrett sold 1,000 bales of hay, readily getting \$16 a ton for it. There are about twenty bales to the ton, so that the surplus crop brought \$800, not taking account of the value of that used on the place. The 5,000 bales of this season's crop is valued at \$4,000.

Mr. W. M. Collins, a clever young man about 28 years of age, Messrs. Garrett & Co.'s superintendent, and he is not only a most efficient and wide-awake man, but he takes a pride in his crop. Fifteen years ago, at the age of 13 years, he came to this country from England, but all that he knows of market gardening was learned ever here. He has been with his present employers for four years and was with the late Captain T. J. Southernland for seven years. He has had years of experience in the business, and to his care and knowledge is largely due the success of the farm. He works about ten hands, men and women, but in all twenty-five to thirty hands are employed on the place.

## THE FERTILIZER FACTORY.

Besides their large trucking interests Messrs. Garrett & Co. conduct a successful fertilizer factory on their place. It was started on a small scale to manufacture fertilizers for the place and utilize the refuse of the slaughter house of the firm's fresh meat business, but it has proven a phenomenal success. Besides manufacturing all the fertilizers for their own use, the firm last year sold \$10,000 worth of the product of their factory. This year they expect to double that business.

On and there is a large demand for them in North Carolina and South Carolina. They manufacture thirteen grades of fertilizers, including guanos for all crops, high grade truck fertilizers, and special formulas for lettuce, Irish potatoes, strawberries, grapes, peaches, etc. Besides the refuse of their slaughter house, they employ acid phosphate, nitrate of soda, nitrate of potash, cotton seed meal, cotton seed hull ashes, fish scrap, etc., in the manufacture of their brands of fertilizers. One of their special fertilizers is bone meal.

The fertilizer factory is running on full time. It is equipped with modern machinery, for grinding phosphate rock and bone being crushed and

grinding ten penny nails into powder. As is too well known to be mentioned here, Messrs. Garrett & Co. are the largest wholesale and retail fresh meat dealers in our city. Mr. Garrett tells us that the refuse of their slaughter house is going to waste for twenty five years, is now worth \$10 a day. Not a scrap goes to waste, not even the horns and hoofs. Near the factory is the slaughter house, and when the cattle are killed the blood runs into vats, and every head and every waste piece of flesh, etc., is saved to be worked up into fertilizer. The blood is carted to the factory and by means of a steam heated dryer, it becomes as dry as sand in from twenty five to forty minutes and it is then ready to go into the fertilizers. The heads, bones, and other parts of the cattle are boiled, the grease is saved in barrels and shipped to soap factories in the north, and the liquor, bones and flesh remain to be utilized in the fertilizer factory where they are ground and manipulated. Messrs. Garrett & Co., kill about 100 cattle a week, and besides utilizing the refuse of the slaughter house they have a contract with the city to deliver to them all the dead horses, dogs and other animals that are to be hauled out of town by the sanitary corps. Yesterday we saw the remains of a dog and a buzzard going into the great cauldron to be used as fertilizer. The factory at present is operated by a thirty horse power steam engine, but the plant will soon have to be doubled or perhaps more extensively enlarged. Mr. Garrett tells us that he taught on to this feature of his business from a visit to the great slaughter houses of Chicago and St. Louis, and other western cities.

In concluding this article, we may state that all together the volume of Messrs. Garrett & Co.'s business last year amounted to the pretty sum of \$120,000 as shown by their books. The plantation is connected with the city by telephone.

## IRON RULE IN CUBA

There are unpleasant reports from Cuba as to the conduct of the insurgents. It is said they are hanging emissaries of the Spaniards who are sent out to offer autonomy to the people of the island. They do this as a necessary self protection. The killing of the aide of the Spanish commander is much censured. But it will be a good way "to put yourself in their place" before condemning sweepingly the hanging of the tools of the Spanish authorities. If they can sow the dragons teeth of discord among the ignorant and badly informed common soldiers in the Cuban ranks, who may be wearying of war and longing for peace, the whole superstructure of Cuba's hopes might be completely undermined and destroyed. So, it may be, General Gomez has resolved upon a sterner war of repression, and he may have resolved to weed out all attempts to sow the seeds of discontent among his soldiers and the people at home. The Houston Post, reviewing the situation in Cuba, pertinently and intelligently says:

"The patriot generals who so much better know the weakness of Spain and the hollowness of its promises of reform, are more capable of judging of what is to the present interests of Cuba than are the common soldiers at their command. Gomez knows that Cuba has virtually won its fight, but he knows too that it is easy to sow dissension in the ranks of worn and hungry soldiers and that extreme measures are justified by the great prize at stake and the peculiar exigencies of the situation. No great battle for freedom has ever been won without finding among the patriots those who, like the hosts that followed Moses through the wilderness, sigh continually for the flesh pots of their old masters."

General Gomez is not known as a cruel soldier of the Weyler bad type. He is brave, self-reliant, and capable, and he no doubt understands the situation, and is moving in all he does for the final success of his armies and the deliverance of his people from the cruel Spanish yoke. May he succeed.

## PARDONS

Petitions to pardon criminals can be obtained in North Carolina, signed by hundreds, and the villains may be of the most red-handed kind. There is a mania existing and afflicting thousands of people to sign all manner of petitions. We have heard of fellows signing for both sides just as we have heard of some lawyers taking fees on both sides. Petitions ought not to be always regarded by governors as really expressive of sane public sentiment nor as evidence of the innocence of culprits. The more we see and read of the folly of giving the pardoning power to one frail man, and as has been the case heretofore, to a very weak and ignorant man, the more it is to be condemned as an anomaly and a disgrace to the intelligence of North Carolinians. Public safety, the righteous and faithful execution of law, and the proper punishment of criminals depend upon wiping out forever such a very unwise and dangerous and supreme power now placed in the hands of a very fallible mortal subject to the attacks of intense self-will and bitter partisanship. When judges who preside, and state solicitors who prosecute, and juries who have and try, all unite in asking the governor to undo what has been very badly and unjustly done, by pardoning criminals duly sentenced, then The Messenger is not inclined to censure or complain of a governor for yielding to such entreaties, particularly if he is no lawyer and cannot know better.

## Pain-Killer.

A Cure and Safe Remedy in every case and every kind of Neural Complaint.

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This is a true statement and it can't be made too strong or too emphatic.

It is a simple, safe and quick cure for

Croup, Cough, Whooping Cough, Cold, Influenza, Hoarseness, Diarrhoea, Cramp, Toothache.

TWO CENTS, 25c. and 50c.

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With the most varied and complete stock of

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Ever exhibited in the city. Every instrument has been carefully selected and the prices are within reach of all.

E. VanLaer, 402 NORTH FOURTH STREET. OPEN EVENINGS.

## SOON OLD SANTA CLAUS!

Will be on full dress parade, going from house to house, carrying presents to the little people. He has made my store his headquarters this season and he welcomes the letters from the children, telling him what they want. Come and get your selections before he has bought them all.

## Toys. Toys.

Well, Dolls for little girls is the principal toy, and we have very nice Dolls, with hair, jointed, pretty eyes, at 5c; longer Dolls, jointed, at 10c; indestructible Dolls, 8 inches long, with gown and ruffe, at 10c; kid body, bisque head, hair, at 15c. All prices in jointed Dolls. A lovely Doll, 14 inches long, at 25c; a large dressed Doll at 25c; very fine kid body Dolls from 25c, 50c, 75c, \$1 and 1.25. I have about 100 Dolls that I brought over from last season that I will sell at half price. Dolls, 24 inches long, kid body and bisque head and hair, worth \$1.00, now at 50c; worth 50c, now 25c. We have all kinds of Toys—Pianos at 25c, 50c, 75c and \$1. Skin covered Horses and Carts, Milk Wagons, Drays, Delivery Wagons, at prices, from 25c to \$1.50. A B C Blocks, Picture Blocks, Doll Carriages, from 25c, 50c, \$1.25 and \$1.50; Express Wagons, 50c and 75c; fine large Express Wagons, iron axle, with seat, at \$1.00. Tea Sets, in China, from 10c to \$1.50; a set of China Cups and Saucers for 10c; metal Tea Sets from 10c to 25c; Japan Tin Sets at 25c. Furniture—Bureaus, Beds, Cradles, Chairs, Horses, Swings, all prices, from 25c to \$1.00. Tables, Stoves, Iron Trains, Hook and Ladders, Trucks, Guns, All kinds of children's Santa Claus. We want your Christmas trade and stand ready to divide the profit at all times, with you.

## Handkerchiefs.

We have just received a big lot of Xmas Handkerchiefs for the Christmas trade. We have nice embroidered Handkerchiefs at 5, 10, 15 and 25c; Silk Handkerchiefs at 15, 25, 35 and 50c; Children Cotton Handkerchiefs at 2, 4 and 5c; Ladies' and Gent's Handkerchiefs, hemstitched, at 5 and 10c; Linen Handkerchiefs at 25c.

A big reduction in

## Capes.

We are selling Silk Plush Capes for next week at \$2.98; our \$5.00 line at \$4.25; our Plannel Fur Trimmed Double Capes, full size, grey, at \$1.25; black at \$1.50; Velvet Trimmed Beaver

## GEO. O. GAYLORD, Propr.,

OF WILMINGTON'S BIG RACKET STORE

## Hot Springs NO!

If you want to get rid of money go to some springs.

If you want to get rid of disease, stay at home and take P. P. P., Lippman's Great Remedy for Rheumatism and all forms of Blood Poisoning, Dyspepsia, Catarrh and Malaria.

James Newton, Aberdeen, Ohio, says P. P. P. did him more good than three months treatment at Hot Springs, Ark.

W. T. Timmons, of Waxahatchie, Tex., says his rheumatism was so bad that he was confined to his bed for months. Physicians advised Hot Springs, Ark., and Mineral Wells, Texas, at which places he spent seven weeks in vain, with knees so badly swollen that his tortures were beyond endurance. P. P. P. made the cure, and proved itself, as in thousands of other cases, the best blood purifier in the world, and superior to all Sarsaparillas and the so-called Rheumatic Springs.

R. F. Ballantyne, of Ballantyne & McDougall's Iron Foundry, Savannah, Ga., says that he suffered for years from Rheumatism, and could get no relief from any source but P. P. P., which cured him entirely. He extols the properties of P. P. P. on every occasion.

P. P. P. is sold by all druggists. \$1 a bottle; six bottles, \$5.

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